

Joint Ventures in the Federal Marketplace: Principles, Strategies and Pitfalls

Sponsored by:

**Bank of America
Merrill Lynch**



When: Tuesday, August 19, 2014 from 8 a.m. to 10 a.m.

**Where: Merrill Lynch, 8075 Leesburg Pike, Suite 600,
Vienna, Virginia 22182**

Joint ventures have become an effective teaming conduit that federal contractors use to leverage additional resources, attain greater capacity, expand technical expertise and increase access to established markets.

This panel will discuss:

- The various types of joint ventures;
- The structural attributes of joint ventures;
- Utilizing joint ventures to grow your business;
- The important set-aside and affiliation rules;
- Financing options.

For Questions, please contact Katie Bilek at (571) 323-7606 x101 or kbilek@republiccapitalaccess.com

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Cost: **Free** (continental breakfast is provided courtesy of Payroll Network)

Moderated by:



J. Patrick McMahon, Partner, McMahon, Welch & Learned PLLC

Katie Bilek, Senior Vice President, Republic Capital Access

Panelists:

Anthony Ruiz, Assistant District Director/8(a) Business Development,
U.S. Small Business Administration

Eileen Anderson, CFO, Infopro Incorporated

Darryl Washington, President & CEO, DKW Communications

Sukumar R. Iyer, President & CEO, Brilliant Corporation

RSVP by August 15th to reserve your seat!

Please complete the following:

Name and Title _____

Company Name _____

Street Address _____

City/State/Zip _____

Phone _____ Fax _____ E-mail _____

RSVP by completing the registration form and sending it to Anne Qu
of Bank of America

By e-mail: anne.qu@baml.com with RSVP-JV in the subject line

By Fax: 866-539-0260