

Monthly Loudoun Federal Contractors Group



Join us **JULY 22nd** for our networking event!

SPEAKER:

J. Patrick McMahon,
Attorney – McMahon,
Welch and Learned, PLLC



Mr. McMahon will present briefly on “**Negotiating Teaming & Subcontracting Agreements from a Small Business Subcontractor Perspective.**” He’ll give practical pointers for avoiding some of the disadvantages small businesses believe they face in their dealings with the larger prime contractors, and offer suggestions for leveling the field.

Let’s network together and continue to build federal contracting relationships in Loudoun County. Whether you are a federal contracting neophyte or veteran, this event can help you move forward on your contracting goals. While the Leesburg HUBZone is not the group’s focus, sessions will naturally lend themselves to updates regarding it.

The group’s founder, the **Loudoun Small Business Development Center**, is a resource partner with the U.S. Small Business Administration and has been helping to launch and grow government contracting businesses for 10+ years. The Loudoun SBDC has strong partners within the economic development community as well as throughout Loudoun—and is well-positioned to assist you!

EVENT SPONSOR:



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 **The session is FREE but registration online is requested.**
Registration questions: 703.430.7222

 **Register at LoudounSBDC.eventbrite.com**

Tuesday, July 22, 2014
5:30 to 7:30 p.m.

Mason Enterprise Center-Leesburg/Loudoun
202 Church Street, 1st Floor Training Room
Leesburg, VA 20175



The Loudoun SBDC is a member of the Virginia SBDC Network, a statewide service network funded in part through a cooperative agreement with the U.S. Small Business Administration. Additional Loudoun SBDC funding sources include George Mason University-Mason Enterprise Center, the County of Loudoun, and Town of Leesburg. All SBDC programs and services are offered to the public on a nondiscriminatory basis. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact 703.430.7222.